## Lesson E6: Sales Forecast Chart Intro to Excel v5

Instructions to MS Excel Specialist	
1.	<b>Open</b> starter document named <b><u>E6 Sales Forecast Chart &amp; Save</u> to Excel Folder</b> of <b>CompApps </b> .
2.	Format Cells in columns C & E as percentages displaying 2 decimal places.
	How? Highlight column C, right click the selected column and choose Format Cells. In the Category
	menu click Percentage. Confirm 2 decimal places has been set, click OK. Repeat for Column E.
3.	<b>Format Cells</b> in columns B & D as Number displaying 2 decimal places.
	How? Highlight column B, right click the selected column and choose Format Cells. In the Category
	menu click <b>Number</b> . Confirm 2 decimal places has been set, click OK. Repeat for Column D.
4.	In cell B18 type the formula = <b>SUM(B7:B16)</b> to calculate the Sales for the Year, press Enter Key.
5.	In cell C7 type the formula = <b>15% * B7</b> to calculate the Projected 15% Growth, press Enter Key.
	<b>Note:</b> The asterisk (*) is the symbol for multiplication in Microsoft Excel.
6.	<b>AutoFill:</b> Use the AutoFill Function to copy the formula down column C to cell C16.
7.	In cell D7 type the formula = <b>B7 + C7</b> to calculate the Sales Next Year, press Enter Key.
8.	<b>AutoFill:</b> Use the AutoFill Function to copy the formula down column D to cell D16.
9.	In cell E7 type the formula $=B7/B$ to calculate the % of Sales, press Enter Key.
	Note: This is called an <u>absolute cell reference</u> using MS Excel.
10.	<b>AutoFill:</b> Use the AutoFill Function to copy the formula down column E to cell E16.
11.	AutoFill: Use the AutoFill Function to copy the formula from cell B18 across to TOTALS column C - E.
12.	<b>Border:</b> Apply a Border A1 – E18 on your table of data (Sheet 1) – Ask if confused.
	How? Highlight A1 – E18 and then click the Borders tool, click All Borders.
13.	<b>Data Entry:</b> In cell A20 type your full name, in A21 type the day & period of this class & A22 type
	today's date.
14.	<b><u>Create a Column (Bar) Chart</u></b> : Using the data from two separate columns; <i>Column A6 - A16</i> &
	If correct, both cell ranges will be highlighted (selected).
15.	With both columns still selected, click the <b>INSERT TAB</b> , scroll over & click the <b>Recommended Charts</b>
	Button. Select Clustered Column in the menu (2 <sup>nd</sup> choice in the menu), click OK.
16.	<b>Customize Column Chart:</b> The Chart Title will be <u>Services as Percentages of Sales</u> . Just double click
	to edit the existing text in the title. Change the font size to 14-point and bold.
17.	<b>Legend:</b> Add a Legend/Key on the right. <b>How?</b> Click the Design Tab above, click the ADD CHART
	ELEMENT Tool (far left of the ribbon/toolbar). Click <b>Legend</b> , select Right from the menu. Size 14 font.
18.	<b>Data Labels:</b> Show Data Labels. <b>How?</b> Click the Design Tab above, click the ADD CHART ELEMENT Tool (far left of the ribbon/toolbar). Click on <b>Data labels</b> , select Inside End from the menu.
	<b>Axis Titles:</b> Add Horizontal and Vertical Axis Titles. <b>How?</b> Click the <b>Design Tab</b> above, click the <b>ADD</b>
19.	
	selects Primary Vertical Axis and title that Percentage. These should be size 14-point font.
20.	Move the Chart to a New Sheet. How? Right click the white background area of the graph. Click
	<i>Move the chart</i> Then click the dot $\bullet$ for <u>N</u> ew Sheet and type <i>Percentage of Sales</i> in the text box.
	<b><u>Graph Exemplar</u>:</b> Students should go to my webpage for E-6 and lok at the student exemplar work
21.	to make sure your woprksheet & graph match.
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